September 2011

Volume 75 Number 5

Highlights from Short Course

O Canada! ... A visit to some of Ontario's growers and garden centers

Get Beytes' final tally on this year's spring score

... look at where you came from versus where you want to go and how much you didn't accomplish.

NANCY GAMBINO, GrowerTalks' 2011 Young Grower Award winner >> 40

www.growertalks.com \$6.50

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ON THE COVER

This year's Young Grower Award winner Nancy Gambino doesn't have a degree in horticulture and she didn't grow up in a greenhouse business. But she runs a successful grower/retailer business in Poplar Grove, Illinois, with passion, perseverance and the determination to always think ahead. Page 40. Photo by Mark Widhalm.



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by Chris Beytes

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EZ Shipper Racks Inc.

The Stacker is an affordable delivery rack that maximizes the truck cube, then changes into a display rack for maximum sell through and shopability for your products. Stacked, the rack is 88-in. tall. Simply remove four zip ties then unstack for a 40-in. by 24-in. by 44-in. display rack that is shoppable from all sides. The shelving is adjustable to fit all products up to 500 lbs. The rack can be customized to any color, length or width. **Reader Service Number 150**



Interested in products listed here? Turn to the Product Information card and insert the product's Reader Service number in the box in the lower right-hand corner. Mail it in, and we'll make sure the information is sent your way!

► Poppelmann Plastics USA LLC

Poppelmann Plastics proudly introduces their new pint square VQF 8.5x8.5x9.5 to their TEKU PREMIUM line of thermoform pots. Made of durable polypropylene, the VQF 8.5x8.5x9.5 features Poppelmann's multi-hole profile

bottom, an enlarged labeling area, and their patented facet rim enables smooth and fast de-stacking in pot dispensers. A matching 12-count tray, the ST 1751 8.5x8.5/12 is also available and features locking tag slots in a 6-5/8-in. by 20-in. footprint. **Reader Service Number 152**

► TAVA Systems

TAVA Systems is pleased to announce the release of the wellestablished SDF software program to the North American Market. SDF



(Software Designed for Floriculture) is capable of inventory control, employee management, sales information, shipping, crop management, greenhouse control and crop grading. SDF is versatile software designed for the greenhouse industry and easily customized to the individual grower. SDF is for small to large growers with one or multiple growing facilities. **Reader Service Number 154**

Jolly Farmer Products Inc.

Jolly Farmer's Combo Kit is a collection of plants to make your own beautiful combinations. You get the appropriate planting pattern, selected plugs/cuttings and tags. Simply plant following the pattern displayed in Jolly Farmer's Plugs & Cuttings Grower catalog and on the back of the tags. Tag with their custom-designed tag and grow. Handy cultural tips are located in the back of the catalog. Thirty-seven designs are available in a wide range of colors and plants in both plugs and cuttings. Pictured: Winds of Change. Reader Service Number 151





▲ Suntory Flowers Ltd.

There's nothing like it on the market today: Suntory's violas are vegetative, with a propagation success rate of nearly 100%. The vigor of the viola Violina surpasses many other violas, maturing at a 6-in. height with a width of up to 14 in., producing an abundance of uniquely colored flowers that will bloom both in the fall and early spring. Outstanding in hanging baskets and patio containers, Violina Yellow gives a whole new respect for using this species in your garden.

Reader Service Number 153



▲ Terra Nova Nurseries Inc.

Heucherella Solar Eclipse has red-brown leaves bordered in lime green. With a beautiful habit and broadly scalloped leaf edges, Solar Eclipse is ideal in mixed containers or borders in Zones 4-9. Forming a vigorous mound of dense crowns, Solar Eclipse prefers well-drained, humus-rich soils. This fast-growing heucherella produces white flowers that bloom in the spring. The average size is 10 in. wide, 16 in. tall and 16 in. in flower height. Performs well all year round in full sunlight, part sun, part shade or full shade. Reader Service Number 155



We're looking for our next set of small giants—products that choose to be great instead of big. Send us your product: aheikkila@ballpublishing.com

